

Improve your contribution by a factor of four - A Leadership Development Programme that gets you results

We have been providing high impact and results focussed Leadership development programmes to our corporate clients for nearly a decade and have now decided to offer open programmes to individuals.

We think this diversity of thought, background and work environment will further enhance our Leadership development experience.

Post programme analysis shows a ROI of over 4 x (inc participant effort cost) as leaders focus on the important things, drive performance and motivate their teams.

Happen programmes are pragmatic, challenging and enjoyable – you will work on your real business issues in a supportive and intimate* environment where our experts provide you with the tools and techniques to take away and apply to your business world to greatly enhance your results and thus your success.

* We restrict participant numbers to 12 per programme to ensure one to one support and an inclusive working environment where all feel comfortable to share their views and ideas.

Happen facilitators are all business people who have moved into the people development field and this provides us with a real insight into how difficult leading and managing people can be in a hectic business.

That is why our programmes have distilled a vast amount of leadership and management practice into the 'vital few' areas that you need to master in order to be successful in your chosen career. No nice to haves – just vital skills and approaches that you need.

Open Programme Overview

4 Day Residential Programme

1 Day Workshop 4 weeks later

Day 1 – Leading Yourself

Introductions
Your learning objectives
The power of self awareness
The value of feedback
Personal feedback
Your Leadership style
Situational Leadership
Personality profiles

Day 2 – Leading Performance

Understanding personality
Employee centric motivation
Driving performance
Coaching to get results

Day 3 – Leading Business Relationships

Managing your state
Personal power
Difficult conversations
Rapport
Influencing styles

Day 4 – Leading Business Improvement

Innovation
Driving your Business
Networking
Personal visioning
Positive outcomes

Day 5 – Results and Ongoing Personal Development

360 Feedback
Success measures
Taking Charge
Personal Visions
Coaching trios
Buddying contracts
Farewell and thanks

Options – Relaxed Evening Modules

Leading Change

Building Customer Relationships

Building Highly Effective Teams

Emotional Intelligence

Managing Within the Law

Fun Team Activity

Features of the Programme

360 Feedback from your peers/customers/team members/manager
Talent Q Psychometrics
Maximum group size 12 participants and 2 facilitators
Telephone coaching support between days 4 and 5.

What participants say

I'm now dealing with client issues before they become concerns and delegate tasks to enhance the performance of others.
I've now tackled staff performance issues which has increased my availability to the market and business development which has led to more fee income.
Better planning and delegation, saved 10 hours a month.
By using the networking tools we have been invited to bid for a £7million potential scheme.
I have gained confidence in my abilities and boosted my personal belief – I'm now leading my team professionally!
It was excellent - no 'business speak' and full of practical examples & chances to practice.
This was really enlightening, it had me thinking for days after the event.
Course is very useful bringing out thought provoking information from tests, exercises, etc. Something I should have attended 15 years ago!
I have found it very useful to receive the 360 feedback and spend time discussing real issues with peers – very good facilitators.
Excellent – all middle and senior managers should attend.
A challenging positive experience which I believe would add value to all at any given stage of their career.
Great pace, relaxed but focused.

Some of our corporate clients

- ✓BP International
- ✓PwC
- ✓Unilever
- ✓The Capital Group
- ✓SABIC
- ✓TUI
- ✓The Marsh Group
- ✓Merril Lynch
- ✓Yahoo!
- ✓EMI
- ✓Capio Healthcare
- ✓Capital Consulting